

Relocation Case Study

Hotelier recognizes substantial savings on storage.



PODS® containers are at ground level for easy loading. Employees can load at their leisure because PODS is the same affordable price for one day or thirty. PODS can also coordinate third party labor services.



National footprint serviced 98% of this client's needs. Also assures less handling of goods by multiple parties.



Container is locked by the owner and kept in our state-of-the-art Storage Centers. They can be redelivered or accessed on-site.

Challenge:

- One of the worlds leading hospitality companies was paying tens of thousands of dollars each month in storage fees with their current van line partners.
- One move in particular cost approximately \$8500, yet the cost of 8 months of storage with one of their long term partners was close to \$9500.
- They were also being charged fees for employees to access their belongings and there was a high volume of claims.
- They had general dissatisfaction and frustration with service and overall costs.

Solution:

- They explored the idea of moving and storing transferees household goods with PODS, taking advantage of long-term and short-term cost effective storage capabilities.
- PODS has Storage Centers in 98% of the cities and towns needed, giving them a truly national solution with one partner.
- PODS designated a team to personally coordinate and track all moves.

Results:

- There was an overall decrease in disruptions, claims and stress level and an increase in flexibility and convenience for both employees and corporate.
- This company experienced significant savings on the storage component of their moves due to PODS \$189/month pricing per container—\$1512/8 months.
- A claims ratio of less than 1%, and a PODS corporate client service representative that was recognized by this company as doing an outstanding job.
- The company continues to enjoy the benefits and capabilities of PODS and is very satisfied with PODS corporate client services team.

866 667 5573

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