

Construction Case Study

Helping a Regional Supplier become a National Force.



“PODS gives us flexibility and frees our staff to service larger customers.”
Wayne Farris, President of Atlas Piers.



“We needed to transport materials without relying on our construction crews. This new approach lets us focus on our core competency: foundation support.”
Wayne Farris

Challenge:

- Atlas Piers needed to meet growing nationwide demand for its foundation construction services.
- They needed a new operational model to get materials to job sites across the U.S. without reliance on internal staff.
- Atlas Piers was having materials shipped to headquarters and then loaded by their own crews and driven to job sites.

Solution:

- PODS delivers containers directly to supplier for loading at centrally located distribution point.
- PODS allowed Atlas Piers to grow its customer base by utilizing containerized logistics solutions from pickup through delivery.
 - PODS delivered containers to pier manufacturer.
 - After loading, PODS placed the containers at job sites for easy access.
- Utilizing PODS® Storage Centers solved waiting periods for permitting clearance.
- PODS guaranteed timely delivery and support via its dedicated truck fleet.

Results:

- PODS delivered to all job sites on-time, allowing for timely job completion.
- PODS saved man hours and truck usage.
- PODS allowed Atlas Piers to perform dozens of jobs outside of traditional regional footprint by expanding to national reach.

866 667 5573

PODS.COM



Official Moving and Storage Company of the PGA TOUR



REINVENTING MOVING & STORAGE